Tendering Law
Let’s talk tendering

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THIS BOOK IS ESSENTIAL FOR: those working in large and small firms, in-house counsel, and those working with the Department of Justice; the book will also be of interest to municipal officers, architects, engineers, urban developers, and consultants.

These materials focus on the legal issues in the complex and thorny process of tendering that affect a cross-section of practice areas including construction, business, and municipal. You’ll find detailed information on the key aspects of tendering, compliance and the growing role and responsibility of consultants, the impact of trade agreements, drafting RFPs, and the role of the Canadian International Trade Tribunal Act, all of which provides unique insights from different perspectives all dealing with the same legal issues. If you are looking for a resource that goes beyond the potential of P3’s or simple public procurement, this will provide you with the essentials.

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CONTENTS

- fundamentals of tendering: nuanced view of costs, bid shopping, distinction between RFPs and tenders, damages
- compliance: basics, compliance issues in BC's courts, consultants
- public procurement and impact of trade agreements: NAFTA, AIT (Agreement on Internal Trade), AIT—MASH sector, TILMA (Trade, Investment, and Labour Mobility Agreement)
- drafting RFPs
- public procurement and dispute resolution: policies, regulations, and legislation; Canadian International Trade Tribunal Act; the CITT Act—procurement review, “complaints by potential suppliers”